



Mission Statement: The purpose of the Bismarck Mandan Board of REALTORS[®] is to unite members by providing resources and promoting ethical standards, integrity, and professionalism.

General Membership Luncheon—Ramkota Thursday, January 19, 11:30 a.m.

Guest Speaker: Phil Davis, Job Service North Dakota

Topic: Employment stats and trends in Bismarck-Mandan and in North Dakota.

Game of Skill

Hot Properties Drawing

*\$100 REALTOR[®] Member Drawing
(must be present to win)*

Please RSVP to Suzanne@bmbor.org.

See page 2 for a schedule of upcoming luncheons and NDAR & NAR meetings.

2012 Dues Renewals - A look at the numbers

- 296—number of members who renewed
- 6—number of Life Members
- 1—number of REALTOR[®] Emeritus members
- 188—number who renewed online
- \$9,979—invested in RPAC and Issues with Dues Renewals, up from \$8,411 in 2011

Non renewals are: Carrie Avalon, Scott Bachmeier, Jim Chalmers, Jack Cripe, James Davis, Tim Hogg, Kristin Kihle, Roger Kjonas, Shirley Jonas, Darlene McLaughlin, Elmer Madler, Jeff Moser, Randy Mosset, Jane Riedinger, and Dan Ringuette.

MLS Inventory Info


Feel like there are fewer homes for buyers to pick from? Well, you're right. There are currently 210 fewer residential listings on the market than there was a year ago at this time. Taking a look at the current listings that are Contingent and Pended, the average days on market of those listings is 62 days, while the average days on market of the Active listings is 119.

Statewide Housing Conference Coming in February

The North Dakota Housing Finance Agency has scheduled the Statewide Housing Conference for February 8 and 9 at the Ramkota. The theme for the event is "Smarter, Safer, Stronger". More information can be found at

<http://www.ndhfa.org/Default.asp?nMenu=01005>

2nd REALTOR[®] Ring Day A Success

December 9 was the second statewide REALTOR[®] Ring Day event. Locally \$5,741 was brought in for the Salvation Army. As a whole, in North Dakota the kettles brought in \$60,131.92, (which includes \$100 in online gifts and \$4,000 in matching funds). Thank you to Amy Hul-let who served as the Bismarck-Mandan coordinator. She did a great job managing the schedule, locations, and volunteers. Congratulations to all of you on your success and thank you for your participation in this rewarding event.

New Members & Transfers

Curtis Snitker joined Bianco Realty, and Shelly Lockard has reactivated her license with Century 21 Morrison. Welcome to all!

Calendar of Meetings & Events

Jan 19—General Membership Luncheon—Ramkota
Feb 16— General Membership Luncheon—Elks Lodge
Feb 23&24—NDAR Meetings—Bismarck
March 14—(Wednesday) General Membership Luncheon—Seven Seas—change of date!!
April 19—General Membership Luncheon—Lady J's
May 14-18—NAR Mid-Year Mtg, Washington DC
May 21—(Monday) General Membership Social—Ramkota
June 13—NDAR Meetings— Jamestown
June 21—Affiliate Appreciation Picnic—Doublewood
Aug 16—General Membership Luncheon (Annual Meeting and Election) — Elks Lodge
Aug 20-21—NAR Leadership Summit—Chicago, IL
Sept. 12-14—REALTOR® Convention of the Dakotas, Dickinson
Sept 20—General Membership Luncheon—Lady J's
Oct 10—NDAR Meetings—Jamestown
Oct 18—General Membership Luncheon—Doublewood
Nov 7-12—NAR Convention—Orlando, FL
Nov 15—Inaugural Celebration—Seven Seas

REALTOR® Dues Deductible Percentages

(Information provided by NDAR)

The Tax Reform Act of 1993 made the portion of dues paid to organizations which is spent to lobby the State and Federal government non-deductible for income tax purposes and requires this to be disclosed to members on their dues invoice or the organization must pay an excise tax.

NAR computes 31% or \$37 of their dues to be non-deductible. NAR's \$35 Public Awareness assessment **does** qualify as deductible dues.

For 2012 NDAR dues of \$215, 8% or \$17.20 is non-deductible for the member's income tax due to NDAR lobbying efforts. NAR computes 26% or \$21 of their dues to be non-deductible. NAR's \$35 Public Awareness assessment **does** qualify as deductible dues.

Thank you to these Affiliate members for renewing their membership for 2012:

Ace Home Inspections
American Bank Center
America's Home Loans
Arrow Head Development LLC
Bis-Man Development Assoc
Bis-Man Elks Lodge #1199
Bis-Man Home Builders
Bismarck Title Company
Bismarck Tribune
BNC National Bank
Capitol City Advertising
Capital Credit Union
Chapman & Chapman PC, Honorary Life Member
Cornerstone Bank
Dakota Awards
Dakota Community Bank & Trust
Doublewood Inn
eLending Now
First Community Credit Union
Flash Printing
Gate City Bank
Image Printing
Insurance Plus
Kary/Ressler Agency
Kirkwood Bank & Trust Co
Kramer Agency
Lady J's Catering
Mahlum Goodhart, PC
Mandan Guaranty & Title Co
Meridian Land Surveys
Midcontinent Communications
Morton County Title Co
MortgageMax Inc
ND Guaranty & Title Co.
ND Housing Finance Agency
Northland Financial
Ramkota Hotel
Reiten Television
Rocky Gordon & Company
Seven Seas Hotel
US Bank Home Mortgage
Vue Credit Union
Wells Fargo Home Mortgage
Starion Financial
Security First Bank of ND

Affiliate members who chose not to renew in 2012:

Inspect Rite
Missouri Valley Home Inspections
Mitzel Homes
Mobile Home Listing & Sales